



Berkley
Technology
Underwriters
a Berkley Company

RISK CONTROL
COLLABORATION

COLLABORATION

At Berkley Technology Underwriters we know you are busy and that your business doesn't revolve around your insurance needs. In fact, insurance is probably the last thing on your mind. Until it isn't. Insurance provides you peace of mind knowing that when something does go wrong, your carrier is there to help you recover financially and keep your business on track.

But what if there was a way to keep things from going wrong in the first place? Working with our customers, Berkley Technology Underwriters (BTU) risk control consultants provide insight on business risks that may lead to losses, and most importantly, help develop approaches to eliminate or reduce those risks. Drawing on experience from years of risk control field work and interactions with technology related businesses just like yours, we can help you proactively identify and eliminate hazards that can lead to losses.

NOT ALL RISK CONTROL ORGANIZATIONS ARE CREATED EQUAL

Despite the benefits that clients can derive from working with us, some are hesitant based on prior interactions with insurance company risk or loss control representatives. They may have experienced inspectors that have come into their facility and left them with a laundry-list of recommendations. Or they have met with a representative that solely focused on selling services they didn't need or value.

At BTU, we are not OSHA. We are not auditors.
We are not inspectors. At BTU we are different.
At BTU we are:

- Interested in knowing you and your operations
- Focused on finding solutions that work for you
- Flexible to accommodate your busy schedule
- Responsive to your immediate concerns and longer term needs
- Intent on helping you recognize and understand potential hazards facing your business
- Capable of scaling our services to the nature of the exposure. Office settings are low hazard, but not hazard free
- Driven to recommend practical and feasible alternatives to help control risks, not simply to make recommendations for the sake of making recommendations
- Available to meet in person, or discuss your concerns or questions over the phone or via email
- Able to provide information and resources relevant to technology businesses from our Risk Control [Website](#)



We strive to form a partnership from which we can both benefit. Let us work with you to "*keep things from going wrong in the first place*" and reduce risk in your workplace.

RISK CONTROL RESOURCES FOR TECHNOLOGY CLIENTS

- ◆ Data Breach Services from CyberScout, including tools for:
 - Breach Protection
 - Incident Response Plan
 - Risk Management Training
 - Regulations and Notifications
 - Identity Theft Red Flags
 - Breach Response
 - Breach Support
 - Notifications
 - Remediation

- ◆ Laser Safety reference sheet and sample safety plan
- ◆ Office Ergonomics resources, including: virtual assessments, online self-assessments, on-site assessments, reference sheets and handouts, employee education, and ergonomic team development and training
- ◆ Best practices for Pets in the Workplace and Home Based Workers (Telecommuters)

To obtain additional information on any of our risk control service offerings please contact us.

BERKLEY TECHNOLOGY UNDERWRITERS

Headquartered in Minneapolis, MN USA, Berkley Technology Underwriters was created to exclusively serve the worldwide needs of technology firms. Our capabilities stretch across all lines of coverage and around the world. Berkley Technology Underwriters is a W. R. Berkley Company.

ABOUT W.R. BERKLEY

W. R. Berkley Corporation, founded in 1967, is one of the nation's premier commercial lines property casualty insurance providers. Our competitive advantage lies in our long-term strategy of decentralized operations, allowing each of our units to identify and respond quickly and effectively to changing market conditions and local customer needs. This decentralized structure provides financial accountability and incentives to local management and enables us to attract and retain the highest-caliber professionals. We have the expertise and resources to utilize our strengths in the present environment, and the flexibility to anticipate, innovate and respond to whatever opportunities and challenges the future may hold.

W.R. BERKLEY INSURANCE GROUP RATINGS

A+ (Superior) Financial Size Category XV by A.M. Best

Products and services are provided by one or more insurance company subsidiaries of W. R. Berkley Corporation. Not all products and services are available in every jurisdiction, and the precise coverage afforded by any insurer is subject to the actual terms and conditions of the policies as issued. No representation or warranty is made about the accuracy or completeness of this material. For more information, visit our website www.berkley-tech.com

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